

DIGIWORLD CORPORATION

THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness

---o0o---

No: 03/8-2018/BĐH/DGW

HCMC, August 14<sup>th</sup>, 2018

Regarding: Result Explanation for  
the Audited Interim Separate  
Financial Statements 2018

**To:**

- **The State Securities Commission**
- **Ho Chi Minh Stock Exchange**

According to our Business Performance in the first 6 months of 2018 of the Separate financial statements dated August 14<sup>th</sup>, 2018, the Company would like to clarify the changes as below:

Indicators	6m 2018 (VND)	6m 2017 (VND)	Up/Down (%)
Net revenue	2,604,230,496,960	1,552,505,756,343	68%
Profit after tax	41,114,732,916	29,676,688,257	39%

Reasons:

- In 1Q18, net revenue experienced a significant increase mainly thanks to a 52% rise in office equipment, while mobile phones grew nearly 5 times more than the same period last year. Profit after tax increased sharply due to revenue growth and cost optimization during the period.
- Preliminary 2Q18 results reported VND 1,360bn in revenue (+72% YoY) thanks to 345% YoY growth in Mobile phones and 52% growth in Office Equipment. Profit after tax grew in accordance with revenue though in lower extent as the Company continued to invest and expand consumer goods distribution network. Particularly, selling expenses and G&A expenses increased by 22% and 90% respectively year on year
- 1H18 revenue of Mobile phone business reached nearly VND 1,200bn, equivalent to almost 100% 2018 plan.
- 1H18 profit is estimated to reach VND 41bn, equivalent to 42% 2018 plan, while 1H17 profit reached VND 29bn, only equivalent to 37% total profit of 2017.

Sincerely.

DIGIWORLD CORPORATION

General Director

